

Faran Ali S/o Muhammad Ali Chughtai

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Career Summary

I am an MBA degree holder (18 Years) from Hailey College of Banking and Finance, University of the Punjab having done research **thesis** over determinants of the selection of credit cards on consumer spending. I was selected as Management Trainee Officer in Bank AL Habib limited (2011) and have served Bank AL Habib limited for four (04) years as Relationship Manager in Corporate Credit Department Lahore (Assets). Before starting my professional career, I have with me an experience of one year research working in a govt. project named as "Capacity building of chambers of commerce and industries in Punjab" under NIP in commerce and investment department, Govt. of the Punjab.

Presently, I am a **faculty member** of **University of Education** as **Lecturer** (BPS-18) with subjects of Business Administration since May 2015 (Aggregately having more than 13 years experience; 9 years of teaching and 4 years in corporate sector) and associated with **Hailey college of Banking and finance, University of the Punjab** and **Government College University** as visiting faculty since 2017 and 2020 respectively and teaching major / specialization courses of banking and finance field.

Experience

(Teaching; 9 years)

Lecturer (Permanent faculty):

Since 2015 to date in *University of Education (Government/Public sector)*, UE Business School Division of Management and Administrative Science (DMAS)

- Delivering lectures in the field of Business Administration with expertise in Business, Banking, finance and Management subjects
- In charge of Student Counseling Center DMAS University of Education Lahore
- Internship Project Supervisor UE Business School
- Manager of Centre of Professional development (CPD) University of Education
- Coordinator UE Business School (Evening Program)
- I have been associated as visiting faculty member with Hailey college of Banking and Finance, **University of the Punjab** since 2017 and **Government College University** since 2020.

(Non-teaching / Corporate Experience; 4 years)

From 2011 to 2015 in Bank Al Habib Limited, Relationship Manager, Corporate Credit Department

- Assessment of financial/credit needs of customers' business (Observing character and capacity of the customer), making financial statement analysis of the companies (Perspective customer)
- Preparation of credit proposals and forwarding it to approving authority after finalizing security arrangements with the customer (Finalizing collaterals and conditions)
- Liaison with Credit Administration Department (CAD) for post approval formalities till obtaining of Disbursement authorization certificate (DAC)
- Coordinate with Risk, Treasury Front Office and Audit departments to ensure proper and accurate compliance of all transactions as per Bank laid down procedures and policies

- During the tenor of working, I have handled accounts of M/s Descon Group, M/s Packages group, M/s Master Group, M/s Passco, M/s Imporient group and M/s Service group with aggregate portfolio of Rs. 20 Billion.

Research Publications:

- Iqbal Arif Naqvi, Dr. Hummaira Qudsia Yousaf, Fatima Shaukat, **Faran Ali**, Irfan Ahmad (2020) Impact of Real Effective Exchange Rate on Balance of Trade: A Case Study of Pakistan. *Elementary Education Online*, 19 (4), 4224-4242. <https://www.bibliomed.org/?mno=85038>
- Adnan, Ali Shahzad, Hafiz Asim, **Faran Ali**, (2021) Constituting A Root Map Towards Inclusive Growth: A Comparative Analysis Vol. 40 No. 1 (2022): Sports Analytics within Sports Economics and Management <https://doi.org/10.25115/eea.v40i1.4525>

Research Project Experience:

I have served as research associate in a government project “Capacity building of chambers of commerce in Punjab for one year of which primary purpose was to create a liaison between industry and the chambers to work for the betterment of businesses and economy effectively and efficiently.

Research Workshops/seminars organized:

Being Students’ counselling incharge and Manager CPD, I have organized more than 35 workshops, seminars and trainings. Some of them are

- An outcome based journey
- Analytical tools in contemporary business management research
- Financial Markets and trading
- (Colonial) Management of Knowledge and Pedagogy of Alienation
- Investor’s Education Campaign of Pakistan Stock Exchange(PSX)
- International Seminar on Business Idea Generation to Business Model Implementation

Research Workshop attended:

- One day workshop on Analytical tools in contemporary business management research
- Two-day international workshop on "Mixed Method Research Using SPSS & NVIVO Software"
- 2 day training program under “Take up Entrepreneurial coaching”
- 2 day capacity building program for counsellors
- Numeric and non numeric data analysis using SPSS and NVIVO

Professional Training and courses:

- Completed Junior Associate ship of Institute of Bankers Pakistan accredited by UK’s Chartered Banker Institute. (JAIBP) 2011-2013
- Advance cash flow analysis 2013
- Capacity Building Program for Faculty by Qasim Ali Shah Foundation 2020
- Module of credit advance (Bank AL Habib limited) with 88% marks 2013

Academic Qualifications

Junior Associate ship of Institute of Bankers Pakistan accredited by UK's Chartered Banker Institute. (JAIBP) 2011-2013

MBA (18 Years) Major in Banking and Finance from University of the Punjab, Lahore, Pakistan (CGPA 3.65/4) 2009-2011

MBA Research Thesis:

Determinants of the selection of Credit Cards for Consumer Spending

BBA (16 Years) Major in Banking and Finance from University of the Punjab, Lahore, Pakistan (CGPA 3.54/4) 2005-2009

Extra Courses and Skills

- Diploma in Basic Communication Skills (PU) (2 Months)
- Microsoft Office Xp (4 Months)
- Proficient in Internet, Searching mail, Web Searching.
- Communication Skills in English, Urdu & Punjabi languages.

Extra-curricular activities

- Participated in NasCon Business plan Competition (Held by Fast University)
- Runner up of college hard ball cricket tournament

References will be provided, if required